



Richard J. Marsden

Bar admissions: Alabama, 1999

Practice Areas

- Mergers and acquisitions
- Private equity transactions
- Securities law
- Corporate law
- Business law
- Technology licensing agreements
- Technology development contracts
- Equity incentive plans

Profile

Mr. Marsden's practice is concentrated in the areas of mergers and acquisitions, private equity, securities, and technology. Mr. Marsden routinely advises clients entering into private equity transactions and assists them in negotiating with venture capitalists and optimizing their capital structure. He routinely handles mergers and acquisitions, including advising the board of directors and negotiating and preparing letters of intent, definitive acquisition agreements, escrow agreements, and related documents. He also assists clients with shareholders' and directors' meetings and advises boards of directors about fiduciary responsibilities and governance issues.

Mr. Marsden applies his knowledge of technology to address intellectual property issues faced by business clients in various corporate transactions. He advises clients on technology and licensing strategies and has counseled clients on domestic and international technology licensing contracts and technology development agreements.

Mr. Marsden has been selected by his peers for inclusion in the *The Best Lawyers in America* (2011 edition). He is listed in the areas of corporate law and mergers and acquisitions.

Representative Transactions

- Represented bio-technology client in restructuring of its multinational business and partnering arrangements with two publicly traded companies.
- Counsel to client in sale of \$100 million government services business.
- Represented client in sale of ultra-wide-band technology company to publicly traded corporation for up to \$40 million.
- Represented technology client in venture capital investment of \$2 million.
- Represented technology company in \$265 million sale of business.
- Represented client in creation of bio-technology company and subsequent purchase of DNA business in Germany, Japan, and the United States.
- Represented client in fire-protection market in \$25 million sale.

No representation is made that the quality of legal services to be performed is greater than the quality of legal services performed by other lawyers.

Representative Transactions (continued)

- Represented start-up electronics company through four rounds of preferred-stock financing valued at approximately \$3 million.
- Represented communications company in \$10 million capital raise and securing over \$20 million in government loans.

Professional Associations

American Bar Association

Alabama Bar Association

Huntsville-Madison County Bar Association

Education

J.D., 1998, Emory University, Atlanta, GA

M.B.A., 1991, Finance, with honors, University of Rochester, Rochester, NY
Beta Gamma Sigma

B.S., 1988, Chemistry, with honors, Trenton State College, Trenton, NJ
Phi Lambda Upsilon
H. Nechamkin Chemistry Award

Other Experience

Adjunct Professor (Mergers and Acquisitions)
University of Alabama School of Law, Tuscaloosa, AL, 2009-
Chairman, Biztech, 2006
Member, Board of Directors, United Way of Madison County, 2003
Business Consultant, Neste Chemicals, Inc., New Brunswick, NJ, 1991-1995
Licensed Stockbroker, 1991-1995
Process Chemist, Union Carbide Corporation, Somerset, NJ
Member, Army National Guard

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